

## **Senior Loan Officer (Hunter)**

## **Responsibilities:**

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- Hunting, Consulting and promoting bank products and services to customers needed.
- Achieve and seek to outperform against sales and quality targets.
- Prepare Credit Memorandum, the proposal of loans analyze report.
- Site visit, assess and evaluate borrower's property with up to date market price.
- Analyze applicants, financial status (income and business plan with reliable data and information related to their business income and family status) and property evaluation to determine feasibility of granting loans and finance flows.
- Accept customer's complaints and seeking for better solutions and choices for them
- Build a good relationship with all levels of local authorities to get their support on loan documents processing
- Provide the best quality of customer services to existing and new customers in order to gain their trust and respect.
- Perform other duties assigned by team Supervisor/Manager.

## **Requirements:**

- At least Bachelor Degree in Banking and Finance, Economic or related field.
- Good command in English both speaking and writing.
- 5 years of working experience above in Marketing fields of banking industries.
- Strong interpersonal and communication skills.
  - Computer Literate, in particular Microsoft Office application



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