

Final Termsheet

770m ZAR 5y Fixed Rate Note

Pricing Terms	
Issuer	QNB Finance Limited
Guarantor	Qatar National Bank Q.P.S.C.
Note Rating	Aa3 (Moody's)
Format	Registered Note
Status	Unsecured and unsubordinated
ISIN	XS2271245040
Currency	ZAR
Trade Date	3 December 2020
Issue Date / Settlement Date	10 December 2020
Maturity Date	10 December 2025
Notional Amount	ZAR 770,000,000
Issue Price	100.00%
Redemption Price	100.00%
Coupon Details	
Coupon	5.00% fixed coupon
Coupon Payment Dates	Annually on 10 December each year commencing and including on 10 December 2021 up to and including the Maturity Date
Coupon Period	The period from and including the previous Coupon Payment Date, to but excluding the following Coupon Payment Date, except for the first Coupon Period, which shall be from and including the Issue Date.
Coupon Calculation	30/360 Unadjusted
Business Day Convention	Modified Following Business Day Convention
Business Day	London, Johannesburg and New York
Provisions	
Clearing	Euroclear/Clearstream, Luxembourg
Governing Law	English
Listing	International Securities Market of London Stock Exchange
Documentation:	Issued off Issuer's U.S.\$22.5bio Medium Term Note Programme dated 18 March 2020
MIFID II Target Market :	Manufacturer target market (MIFID II product governance) is eligible counterparties and professional clients only (all distribution channels)
Prohibition of Sales to EEA and UK Retail investors	Not applicable
Denomination	ZAR 20,000 x ZAR 20,000
Paying Agent	The Bank of New York Mellon acting through its London branch
Sole Bookrunner and Dealer	Credit Suisse Securities (Europe) Limited
Due Diligence	In purchasing the Notes, an Investor will be deemed to represent that (a) it is not relying on any investigation that Credit Suisse or any of its affiliates may have conducted with respect to the Issuer, the guarantor(s) (as applicable) or the Notes and (b) it has made its own investment decision regarding the Notes based on its own knowledge and investigation of the Issuer, the guarantor(s)(as applicable) and of the terms of the Notes



Final Termsheet

770m ZAR 5y Fixed Rate Note

Important Notice

By entering into a transaction with Credit Suisse or any of its affiliates ("CS"), you acknowledge that you have read and understood the following terms: CS is acting solely as an arm's length contractual counterparty and not as your financial adviser or fiduciary unless it has agreed to so act in writing. Before entering into any transaction you should ensure that you fully understand its potential risks and rewards and independently determine that it is appropriate for you given your objectives, experience, financial and operational resources, and other relevant circumstances. You should consult with such advisers as you deem necessary to assist you in making these determinations. You should also understand that CS may provide banking, credit and other financial services to any company or issuer of securities or financial instruments referred to herein, underwrite, make a market in, have positions in, or otherwise buy and sell securities or financial instruments which may be identical or economically similar to any transaction entered into with you. If we make a market in any security or financial instrument, it should not be assumed that we will continue to do so. Any indicative terms provided to you are provided for your information and do not constitute an offer, a solicitation of an offer, or any advice or recommendation to conclude any transaction (whether on the indicative terms or otherwise). Any indicative price quotations, disclosure materials or analyses provided to you have been prepared on assumptions and parameters that reflect good faith determinations by us or that have been expressly specified by you and do not constitute advice by us. The assumptions and parameters used are not the only ones that might reasonably have been selected and therefore no guarantee is given as to the accuracy, completeness, or reasonableness of any such quotations, disclosure or analyses. No representation or warranty is made that any indicative performance or return indicated will be achieved in the future. None of the employees or agents of CS is authorised to amend or supplement the terms of this notice, other than in the form of a written instrument, duly executed by an appropriately authorised signatory and countersigned by you.

This document has been prepared by the Joint Lead Managers for information purposes only. This document is an indicative summary of the terms and conditions of the transaction described herein and may be amended, superseded or replaced by subsequent summaries. The final terms and conditions of the transaction and any related security will be set out in full in the applicable offering document(s), pricing supplement or binding transaction document(s).

This document shall not constitute an underwriting commitment, an offer of financing, an offer to sell, or the solicitation of an offer to buy any securities described herein, which shall be subject to the Joint Lead Managers' internal approvals and satisfaction of all appropriate conditions precedent. No transaction or service related thereto is contemplated without the Joint Lead Managers' subsequent formal agreement.

The Joint Lead Managers are not responsible for providing or arranging for the provision of any general financial, strategic or specialist advice, including legal, regulatory, accounting, model auditing or taxation advice or services or any other services in relation to the transaction and/or any related securities described herein. The Joint Lead Managers are acting solely in the capacity of arms' length contractual counterparty and not as adviser, agent or fiduciary to any person. The Joint Lead Managers accept no liability whatsoever to the fullest extent permitted by law for any consequential losses arising from the use of this document or reliance on the information contained herein.

The Joint Lead Managers do not guarantee the accuracy or completeness of information which is contained in this document and which is stated to have been obtained from or is based upon trade and statistical services or other third party sources. Any data on past performance, modelling, scenario analysis or back-testing contained herein is no indication as to future performance. No representation is made as to the reasonableness of the assumptions made within or the accuracy or completeness of any modelling, scenario analysis or back-testing. All opinions and estimates are given as of the date hereof and are subject to change. The value of any investment may fluctuate as a result of market changes. The information in this document is not intended to predict actual results and no assurances are given with respect thereto.

The securities described herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") and may not be offered or sold within the United States or to or for the account or benefit of U.S. persons, as defined in Regulation S under the Securities Act. This document is not intended for distribution to and must not be passed on to any retail client.

NO ACTION HAS BEEN MADE OR WILL BE TAKEN THAT WOULD PERMIT A PUBLIC OFFERING OF ANY SECURITIES DESCRIBED HEREIN IN ANY JURISDICTION IN WHICH ACTION FOR THAT PURPOSE IS REQUIRED. NO OFFERS, SALES, RESALES OR DELIVERY OF ANY SECURITIES DESCRIBED HEREIN OR DISTRIBUTION OF ANY OFFERING MATERIAL RELATING TO ANY SUCH SECURITIES MAY BE MADE IN OR FROM ANY JURISDICTION EXCEPT IN CIRCUMSTANCES WHICH WILL RESULT IN COMPLIANCE WITH ANY APPLICABLE LAWS AND REGULATIONS AND WHICH WILL NOT IMPOSE ANY OBLIGATION ON THE JOINT LEAD MANAGERS OR ANY OF THEIR AFFILIATES.

The Joint Lead Managers, their affiliates and the individuals associated therewith may (in various capacities) have positions or deal in transactions or securities (or related derivatives) identical or similar to those described herein.

This document is confidential, and no part of it may be reproduced, distributed or transmitted without the prior written permission of the Joint Lead Managers.



Final Termsheet

770m ZAR 5y Fixed Rate Note

Important Notice

By entering into a transaction with Credit Suisse or any of its affiliates ("CS"), you acknowledge that you have read and understood the following terms: CS is acting solely as an arm's length contractual counterparty and not as your financial adviser or fiduciary unless it has agreed to so act in writing. Before entering into any transaction you should ensure that you fully understand its potential risks and rewards and independently determine that it is appropriate for you given your objectives, experience, financial and operational resources, and other relevant circumstances. You should consult with such advisers as you deem necessary to assist you in making these determinations. You should also understand that CS may provide banking, credit and other financial services to any company or issuer of securities or financial instruments referred to herein, underwrite, make a market in, have positions in, or otherwise buy and sell securities or financial instruments which may be identical or economically similar to any transaction entered into with you. If we make a market in any security or financial instrument, it should not be assumed that we will continue to do so. Any indicative terms provided to you are provided for your information and do not constitute an offer, a solicitation of an offer, or any advice or recommendation to conclude any transaction (whether on the indicative terms or otherwise). Any indicative price quotations, disclosure materials or analyses provided to you have been prepared on assumptions and parameters that reflect good faith determinations by us or that have been expressly specified by you and do not constitute advice by us. The assumptions and parameters used are not the only ones that might reasonably have been selected and therefore no guarantee is given as to the accuracy, completeness, or reasonableness of any such quotations, disclosure or analyses. No representation or warranty is made that any indicative performance or return indicated will be achieved in the future. None of the employees or agents of CS is authorised to amend or supplement the terms of this notice, other than in the form of a written instrument, duly executed by an appropriately authorised signatory and countersigned by you.