



Relationship Manager (Retail)

Responsibilities:

- Fully follow the strategy and instruction or advice from Management team, ensuring to performing meet and exceed assigned sale and revenue targets though acquiring new customer for deposit, credit card and other Bank product.
- Master the knowledge of all the bank products, services, and credit principles.
- Provide high standard of service to all customers at all time and address all customers complain/issue in the professional manner. Contribute to the business by initiating and participating in various cold-calling and marketing activities.
- Enhance relationship for both new and existing customer with a view to increasing bank sale and revenue.
- Manage the quality customer portfolio, maintain accurate records, and always follow the bank's policies.
- Attend client meeting or with branches and presentations where appropriate.

Requirements:

- Bachelor Degree / Master Degree in Banking and Finance or related fields
- Over 5 years working experience in Banking Industry
- Strong social and marketing experience
- Demonstrated understanding of local corporates business needs and expectations
- Good command in English and Chinese would be a plus



Apply Now!

recruitment@email.ucb.com.kh

Tel./Telegram: +855 96 999 1213